

OFFLINE SALES ASSOCIATE

About us

Dat Bike is a technology startup whose mission is to drive mass adoption of green transportation. We make the most compelling and dependable electric bikes so that customers can just switch without making any compromises. To do this, we welcome the brightest people to join our journey.

Dat Bike team consists of young, ambitious people who are result driven. We want to grow Dat Bike to become a giant in the world. Join us if you want to make something great, from scratch!

About the job

You are not only a product consultant but also a problem solver, addressing concerns or preconceptions about Dat Bike's products and EV. You would create excellent customer experience to drive sales revenue and constantly increase customer satisfaction.

Responsibilities

- Introduce Dat Bike's products to customers at Dat Bike's stores.
- Identify and address concerns of customers about our products or EV in general, converting them from leads to sales.
- Provide excellent customer experience at stores.
- Cultivate new leads within the sales territory.
- Maintain accurate and up-to-date records of all actual and attempted customer interactions.
- Continuously review and analyze sales metrics to identify and optimize opportunities.
- Work as a team to identify issues, propose solutions and take part in projects to contribute to operation and sales efficiency.

Requirements